

SAMSHIKHER SOFTECH PVT. LTD.



COMPANY PROFILE



B2B SOLUTION



B2C SOLUTION



MOBILE APPS



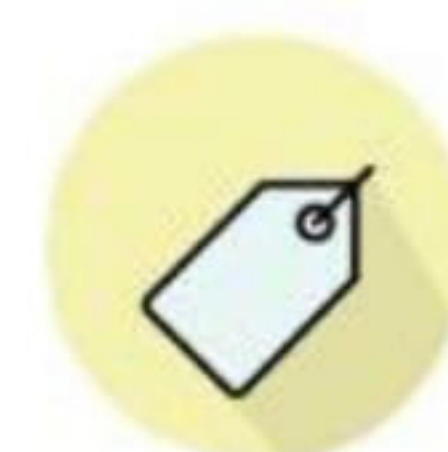
TOUR OPERATOR SOFTWARE



XML INTEGRATIONS



TRAVEL CRM



WHITE LABEL SOLUTION



PAYMENT GATEWAY INTEGRATION

Hotel Contracting Management System

Easy connection to any channel manager

Unique markup and advance offers module

Robust allocation and rate master

Feature offer and rates as per nationality, season, meal plans, weekdays and lots more.



ONE STOP CONNECTION TO GLOBAL SUPPLIERS



Global Flight Suppliers



Leading Bedbanks



Worldwide tours, transfers & Attractions



Leading Channel Managers



Global Insurance Supplier

Activity Barcode Redemption System

Instant confirmation and barcodes for your tours, transfers and sightseeing

Mobile or paper barcodes redemption

Unique supplier dashboard with dynamic booking and redemption reports

Easy control over product distribution and duplication errors.



XML Integrations



Specialized Travel Domain Products



**B2B
Solution**



**B2C
Solution**



**Flight
Module**



**Travel
CRM**



**Tour Guide
System**

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**XML
Integration**



**Hotel
Extranet
Contracting**



**Meal
/Restaurant
System**



**Mobile
App's
IOS &
ANDROID**



**Trip
Coordinator
App**

Services designed specifically For Travel Domain



SEO



SMS Marketing



Web
Development



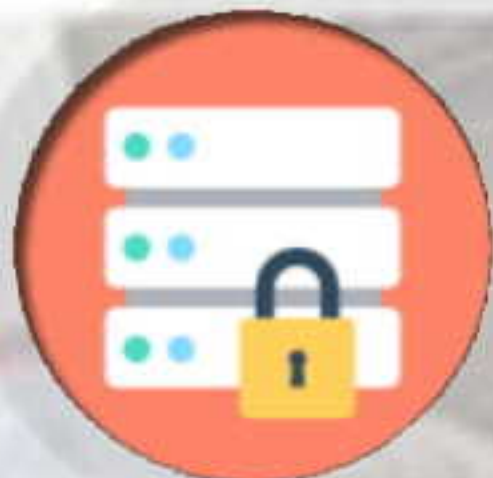
Pay Per Click



Web Designing



Social Media
Management



Web Hosting



Digital Marketing



Email Design &
Marketing

Content Summary - Travel Domain Products.

- ❑ **B2B** Booking Engine Features.- **Hotel/Activities/Transfer/Tour Guide/ Dynamic Packages/Visa-OCR**
- ❑ **B2C** Booking Engine Features. **Hotel/Activities/Transfer/Tour Guide/ Dynamic Packages/Visa-OCR**
- ❑ Admin Dashboard - Real Time Booking Dashboard.
- ❑ User Role Management.
- 1. Hotel Module** - Frontend/Backend.
 - ✓ Different sources of Hotel Data.
 - ✓ Hotel Mapping Methodology.
 - ✓ How these Proven Methods will help in Your Business?
- 2. Tour/Land Tour/Activities Module** - Frontend/Backend
 - ✓ Ticketing Barcode Scan.
 - ✓ Proven benefits of Barcode System.
 - ✓ Activity-Land Tour-Multi Day Tour.

Continued....

3. Holiday Packages Module- Frontend/Backend.

- ✓ Excellent styles to sell Holiday packages
 - Dynamic – Multiple Holiday Packages.
- ✓ Unique Solution For All Types Of Group Bookings- Latest concept of Block chains.

5. Visa Module - OCR Module

6. Restaurant Management.

7. Tour Guide-with Royalty Program.

8. Mobile App- Android/iOS - B2B & B2C.

9. Business Intelligence Modules

- ✓ Multiple Comprehensive Reports
- ✓ Price Comparison Module
- ✓ Rate Alert Module
- ✓ Booking Amendment Module
- ✓ Booking Tally Module
- ✓ Banner Management – Email Template management / Landing Page Management

How We Work

1. Assessment of Requirements

A brainstorm session to analyze the clients' requirements & assess them by discussions.



2. Design & Development of Action plan

A strategical plan followed by market research & development of the best suitable optimum solution.



4. Support

We scrutinize & analyze the position of your website in search engine & also examine website visitor count & monitor target conversion.



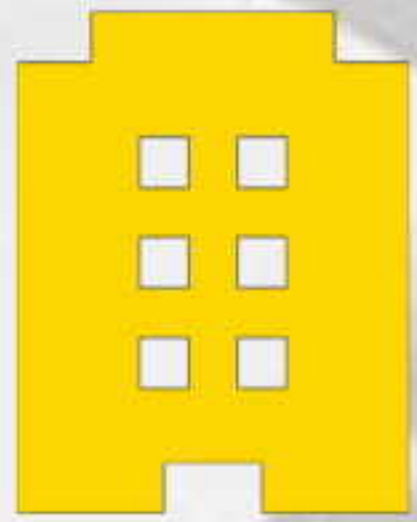
3. Deployment

A dynamic website is ready that assures flawless functioning in the live environment & also improve search engine rankings.



Product Features

- ☐ Search, Book and Pay – Online.
- ☐ Online Booking Engine functionality for multiple services Flight | Hotel | Package | Transfer | Land Tour | Tour Guide | Travel Insurance.
- ☐ Responsive Booking Interface.
- ☐ Multi language and multi currency booking engine.
- ☐ Multi destination search.
- ☐ Dynamic packaging – For Example:- Flight + Hotel.
- ☐ Cross sell functionality for multiple products.
- ☐ Connected with multiple GDS's and third party suppliers.
- ☐ Easy booking process.
- ☐ Multiple online payment options like credit card, debit card and net banking.
- ☐ Auto ticket and voucher generation.
- ☐ Centralized admin panel for managing the booking.



Hotel Module Features

- ✓ Search Hotel - Destination, hotel name wise
- ✓ Advanced search by – price, star ratings, availability, location or Supplier
- ✓ Sort results by – popularity, recommendations, low to high, high to low
- ✓ Modify search
- ✓ Hotel Info- Description, Facilities, Map & Street View
- ✓ Extra information – Maximum occupancy, offers, cancellation policy
- ✓ Selection of rooms by – Category, meal basis
- ✓ Offers & promotions
- ✓ Highlight Products with Review, Rating & Photo Gallery
- ✓ Automatic Booking Confirmation Details, vouchers via email



Flight Module Features

- ✓ GDS & non-GDS
- ✓ One way trip
- ✓ Round trip
- ✓ LCC
- ✓ Chartered flights
- ✓ Dynamic Package
- ✓ Auto confirmation email & SMS to customers as well as admin
- ✓ Reminders for Travel dates
- ✓ Weather Info for Destinations



Chartered Flight Module

- ✓ Create your Own Inventory
- ✓ Charter flight inventory management
- ✓ Charter flight contract management
- ✓ Charter flight booking/cancel
- ✓ Charter flight option to public.
- ✓ Charter flight net-off rate and mark-up function
- ✓ Charter flight block seat requesting- verification link for confirm or reject. Etc.



Tour Module Features

- ✓ Search by – country, city
- ✓ Modify search
- ✓ Sort result by - Popularity, Price, Recommended, and Deals
- ✓ Tour Category – city tours, water parks, theme parks etc.
- ✓ Transfer options- without, sharing, private
- ✓ Tour Information - Description of tour, Inclusions, Timings, Tour language
- ✓ Highlight tours with tour photos & reviews
- ✓ Cancellation policy

Smart Transfers Booking and Management

Allow your direct end user, and also to travel agents and their sub-agents to book car transfers for their passengers.

Features of our transfer booking system

- Transfer supplier management
- Flexible booking system
- Unlimited number of vehicle types.
- Specify departure points, destination and sub-destinations.
- Charge a premium between selected hours.
- Charge per vehicle or per person.
- Price includes customized look and feel to match your existing website or design and installation on your website.
- Manage Trip logs



B2B Booking Engine Features



Dashboard



Profile



Booking



Report



Settings



Quotation

- ☐ B2B online booking portal for Agents
- ☐ Define agents' type – cash or credit
- ☐ Creation of sub agents & users
- ☐ Comprehensive Reports for Agents.
- ☐ Profile Set up for Agents
- ☐ Build Own Package
- ☐ Issue online voucher
- ☐ Online settlement of invoice & receipts
- ☐ Flexible online payment
- ☐ Strong mark up module
- ☐ Quotation Manager
- ☐ Best Rate availability by parallel integration
- ☐ Tour Ticketing module

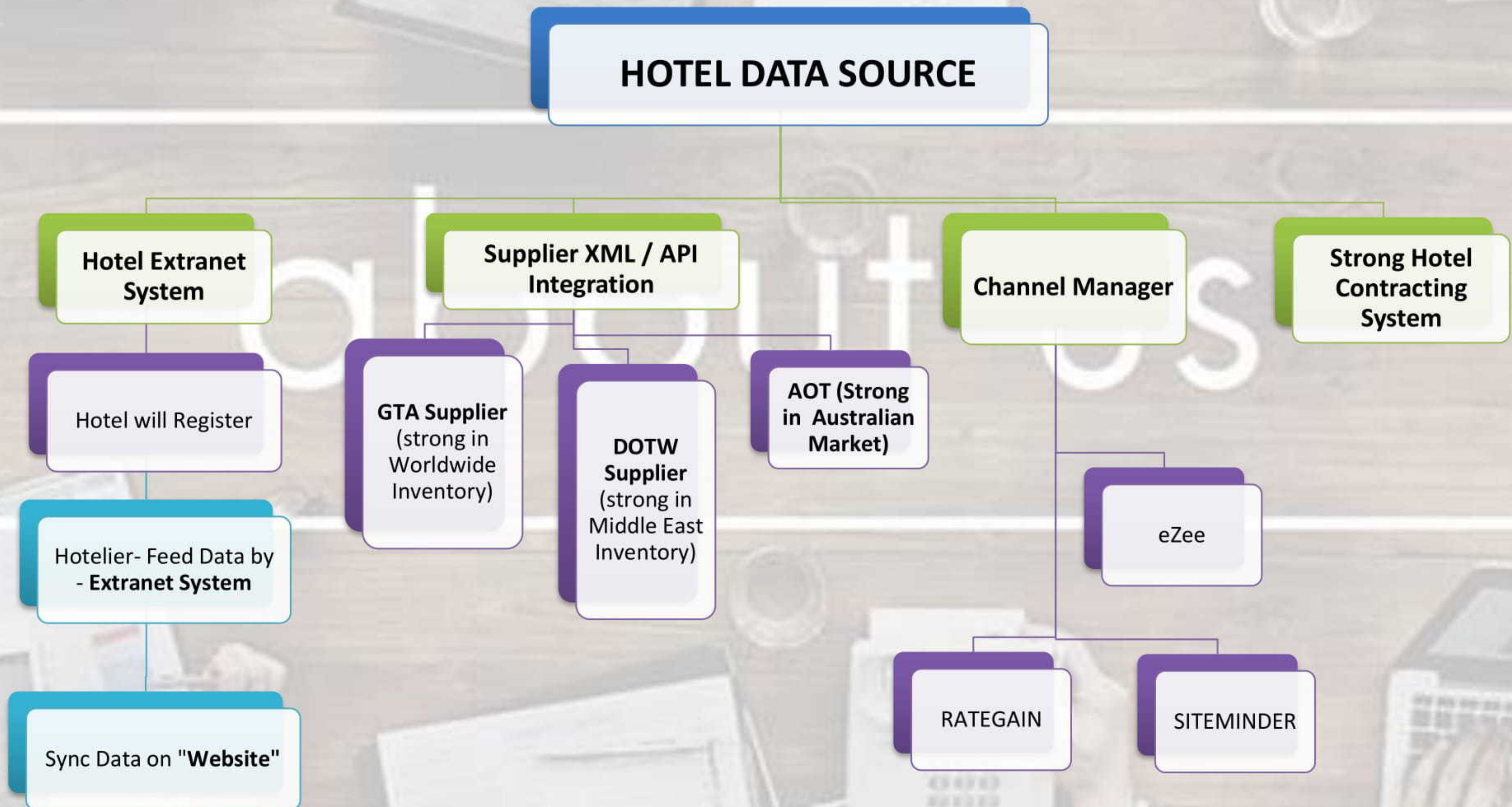


B2C Booking Engine Features

- B2C online booking portal for hotel, visa, holiday package, tours Flight etc.
- Multiple currency support with automated rate exchange updates.
- Payment gateway integration of your choice.
- Multi language capability.
- Static packages & dynamic packages.
- Shopping cart application.
- XML Supplier Integration.
- Channel Manager Integration.
- Banner Management.
- Activity Barcode scanner.
- Interactive portal for users.
- Tour Ticketing module.

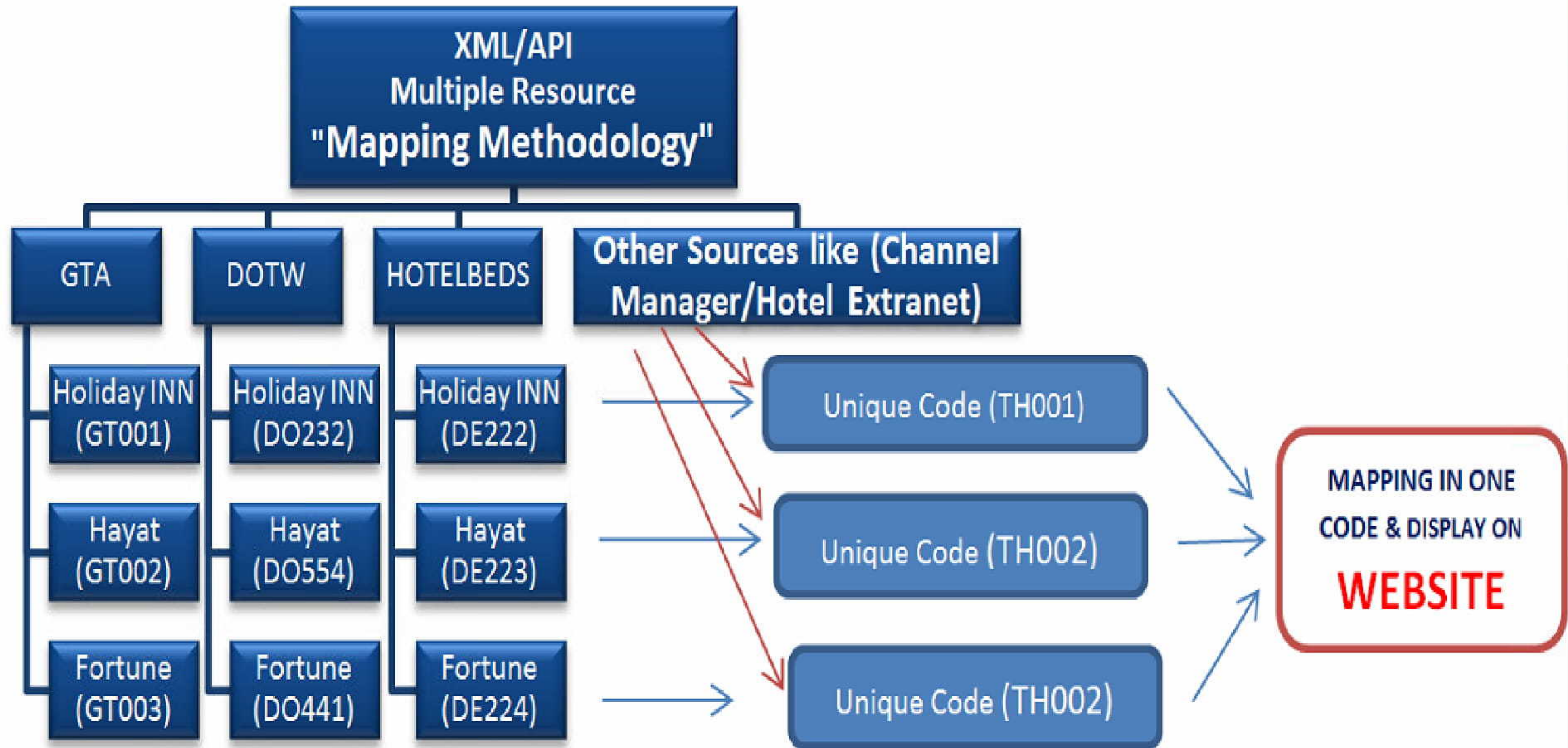
Smart Hotel Selling Concept:

Multiple Channel to get Hotel Inventory




❑ Hotel Mapping Methodology

No more Duplicate Entry of Hotel on website



How these Proven Methods will help in Your Business?

- Reduce your **Manpower Cost**.
- Data will **synchronize** on your website automatically.
- **No more struggling** for making quotations for end users manually.
- Differentiate your markets by creating **multiple Tariff sheets**.
- **Show Best Rates** on website.
- **Instant Confirmation** of Bookings.



Limited time offer. Rate includes 10% discount!

agoda

Royal Park Hotel The Shiodome, Tokyo ★★★★★

📍 1-6-3 Higashi-Shinbashi, Minato-ku, Tokyo 105-8333

🔗 Royal Park Hotel The Shiodome, Tokyo is conveniently located in the popular Ginza area. The hotel offers a high standard of service and amenities to suit the individual needs of all travelers. Free Wi-Fi in all

Description

Facilities

Map

Street View

✅ INSTANT CONFIRMATION

★★★★★
0 reviews

PER NIGHT AED
1359.52

SELECT


Room category ?	Room Type ?	Max ?	Offer ?	Total for 3Nights	Policy	No. of Rooms
STANDARD DOUBLE ROOM AGODA [Non Refundable]	Available ⓘ RO ▾	🛏️	Limited time offer. Rate includes 10% discount! ⓘ	AED 4078.56	🔒	0 ▾
MODERATE ROOM AGODA [Non Refundable]	Available ⓘ RO ▾	🛏️	Limited time offer. Rate includes 10% discount! ⓘ	AED 4617.24	🔒	0 ▾

Hide Room Types

ADD TO CART

Activity-Land Tour-Multi Day Tour

- Through Supplier Extranet we will synchronize All things under one roof
- Very Impressive Upselling Concept.
- End user will get multiple options to purchase Tour.
- You can create Multiple Combinations of Tours.







Dubai Burj Khalifa Tour

⌚ Duration: 1 Hour (Approx)

★★★★★
22 REVIEWS





✓ INSTANT CONFIRMATION
✓ FREE CANCELLATION 48 HOURS PRIOR

 Description
  Inclusions
  Useful Info

 Add Wishlist

From AED
120

SELECT

Tour Option ?	Transfer Option ?	Tour Date ?	Adult	4 - 12 Yrs Child	0 - 4 Yrs Infant	Total ?
<input checked="" type="checkbox"/> 124th Floor Tickets (Non-Prime hours) ? Select Time Slot	Without Transfe ▾	26/03/2018 	1 ▾	0 ▾	0 ▾	AED 120.00 ?
<input type="checkbox"/> 124th Floor Tickets (Prime Hours) ? Select Time Slot	Without Transfe ▾	26/03/2018 	1 ▾	0 ▾	0 ▾	AED 185.00 ?
<input type="checkbox"/> 148th Floor Tickets (Non Prime Hours) ? Select Time Slot	Without Transfe ▾	26/03/2018 	1 ▾	0 ▾	0 ▾	AED 315.00 ?
<input type="checkbox"/> 148th Floor Tickets (Prime Hours) ? Select Time Slot	Without Transfe ▾	26/03/2018 	1 ▾	0 ▾	0 ▾	AED 390.00 ?

UNIQUE SOLUTION FOR ALL TYPES OF GROUP BOOKINGS:

Latest concept of **Block chains**.

❑ Challenges for Group Bookings to struggle and procure related quotation.

For e.g:

- Hotel Group booking Request,
- The MICE.

Smart Online Bidding Solution:

- ✓ No Hitches anymore to fight for getting Group bookings done
- ✓ End to End solution for Group Bookings.
- ✓ Upselling Concept
- ✓ Auto Push Notification to request a Quote to all Suppliers.





Flight Module Features

GDS & NON-GDS Supplier Integration

One way trip

Round trip

Chartered flights

LCC

Dynamic Packages can be created

Auto confirmation email & SMS to customers as well as admin

Reminders for Travel dates

Weather Info for Destinations

Excellent styles to sell Holiday packages

Dynamic –Multiple Holiday Packages.

Build your Own Package

(Quotation System)

Fully Dynamic Packages-

User can create unlimited Dynamic Packages

Semi Dynamic Packages.

Facility to create predefined unlimited packages for end user

Static Packages.

Can feed Static packages received from supplier

Meal/ Restaurant Management

A very Dynamic and effective solution to sell meal with upselling features.

For E.g:- Let End user make booking of Restaurant while booking hotel – Tour- Transfer and Restaurant.

One stop Solution for your customer.



Desi Bistro

🕒 open time :10:00 am | close time :12:00 am

📍 cafe 9, first floor, al fahidi souk, next to sindhi ceremon...

Menu Card

Restaurant Type

Map

Street View

Per Person
\$8.89

SELECT

Meal Type	Travel Date	Adult	Child	Infant	Total
<input checked="" type="checkbox"/> Lunch	27/03/2018	2	0	0	\$ 17.78
<input checked="" type="checkbox"/> Dinner	27/03/2018	2	0	0	\$ 17.78

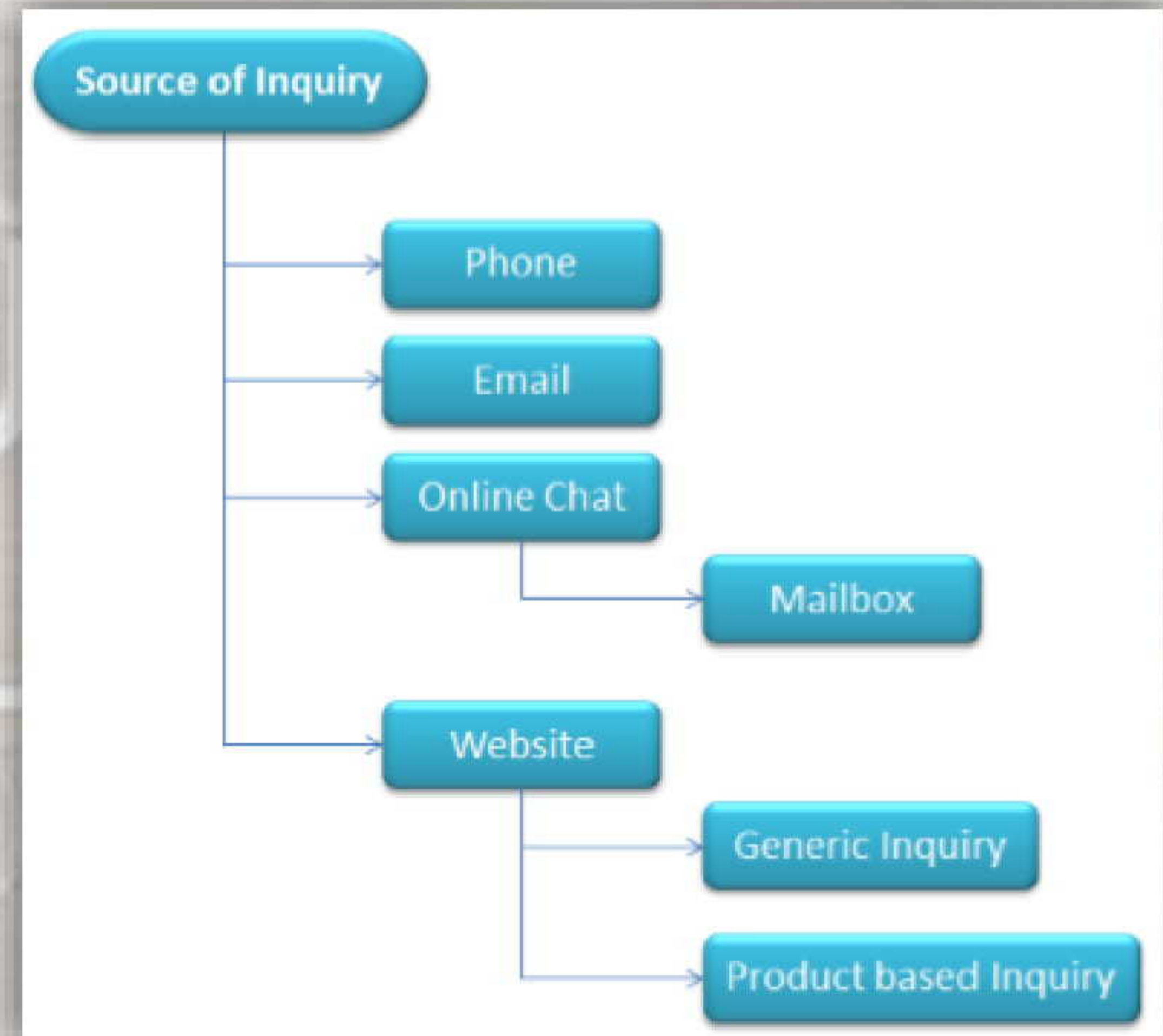
Add Meal To Quotation

TRAVEL CRM

A Comprehensive Solution to manage Offline Bookings.

Benefits :-

- ✓ Improving customer experience to ensure retention of existing customers.
- ✓ Attracting new customers
- ✓ Performing more targeted marketing based on better information.
- ✓ Identifying the most profitable leads.
- ✓ Decreasing customer management costs.
- ✓ Improving operation's team efficiency & performance



CONTACT US FOR YOUR TRAVEL SOLUTION



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